

## HOW MUCH WILL YOU



## JAL WITH GRIPPY® FLOOR MAT?

FIND OUT IN 5 SIMPLE STEPS!



## FOLLOW THESE 5 SIMPLE STEPS TO CALCULATE YOUR SAVINGS.

Grippy Floor Mat can save you up to 50% over rental mats. Use this worksheet to find out how much it will save you!

	CALCULATE YOUR ANNUAL RENTAL MAT EXPENSE.  Let's say you pay \$50.00 per week. Multiply that by your weekly service interval over the course of the year.  Example: \$50 x 52 weeks (weekly changeout) = \$2,600.00 per year				
	COST PER WEEK	<	X 52 =	ANNUA	AL RENTAL MAT EXPENSE
	STEP 2	<b>DETERMINE HOW MANY LINEAR FEET OF RENTAL MATS YOU USE.</b> If you use twenty $3'W \times 5'L$ mats, multiply the number of mats by the length of the mats to calculate linear feet. <b>Example:</b> $20 \times 5' = 100'$ linear feet			
	QTY. OF MATS_	X LE	NGTH OF MATS	=	LIN. FT.
	STEP 3 CALCULATE THE INITIAL COST OF GRIPPY® FLOOR MAT.  To estimate your initial Grippy Floor Mat cost, multiply your linear feet by \$2.60 (the cost per linear foot of the most popular roll GRP36200 3' x 100' at list price). Example: 100 x \$2.60 = \$260 initial cost				
	LIN. FT./RENTA	LS X \$2.60 P			
	STEP 4 CALCULATE YOUR ANNUAL GRIPPY FLOOR MAT COST.  Your annual cost will depend on how often you change your mats. Most customers change their Grippy Floor Mats every 8 – 12 weeks. To get your cost, multiply your initial cost by the number of changes per year. Example: Change mats every 12 weeks – \$260 (initial cost) X 4.3 (changes/year) = \$1,118.00				
	EVERY 8 WEEKS	S: INITIAL COST	X 6.5 CHANG	ES/YR. =	ANNUAL COST
	EVERY 10 WEEK	(S: INITIAL COST	X 5.2 CHANGI	ES/YR. =	ANNUAL COST
		(S: INITIAL COST			
	STEP 5  SEE HOW MUCH YOU'LL SAVE USING GRIPPY FLOOR MAT.  To see how much you'll save, subtract the annual cost of using Grippy Floor Mat from your current rental rug cost  Example: Change out every 12 weeks – \$2,600 (STEP 1) – \$1,118 (STEP 4) = \$1,482 savings				
	EVERY 8 WEEKS	S: STEP 1 EXPENSE	– STEP 4 COST	· =	SAVINGS
	EVERY 10 WEEK	(S: STEP 1 EXPENSE	– STEP 4 COST	· =	SAVINGS
	EVERY 12 WEEK	(S: STEP 1 EXPENSE	– STEP 4 COST	· =	SAVINGS

The savings you just calculated are just the beginning — Grippy Floor Mat will also eliminate those "extra" fees in your contract and save money by reducing the frequency of your slip and fall liability claims. Call the Grippy Sales Team if you need help calculating your savings.

